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To register for this workshop  
email: [Juanitas@norcalneca.org](mailto:Juanitas@norcalneca.org)

## Advanced Estimating of Electrical Construction (2 day workshop)

Dates: Tuesday, August 20, 2013 & Wednesday, August 21, 2013  
Time: 8:30AM - 4:30PM  
MEI Instr: Bob Mooty  
Cost: \$550.00 (NECA Members) \$650.00 (Non-NECA Members)  
(includes material & meals)  
Location: NorCal NECA Office, 6300 Village Pkwy, Suite 200, Dublin

Pre-requisite recommended: *Basic Estimating of Electrical Construction...*

This course is designed to assist the student in all phases of the estimating process, beginning with identifying desirable bid opportunities in conjunction with analyzing the company's capabilities to insure profitable results. **The course covers all phases of preparing a competitive bid, including the many-times-ignored hidden costs in the bid documents.**

The course material includes NECA's Productivity Studies. These recently revised studies quantify the impact of adverse working conditions on electrical constructors and will be used during the course to solve real life case studies. The course concludes with an overview of the estimator's role at the pre-construction meeting. The long-term goal is to increase the estimator's confidence and efficiency while improving the company's profitability.

*Juanita Mitchell*

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