



How to Win the Fight! Change Orders and Claims

NATIONAL AWARD WINNER

Continuing Excellence in Construction Education since 1994

Instructor: Anwar Hafeez is a nationally known and respected engineer and construction project manager, who has personally supervised over \$1.4 Billion of major construction projects over the past forty years. His most notable projects include the San Diego Convention Center, Los Angeles Central Library, Los Angeles International Airport Expansion for the 1984 Olympics, and Washington DC Subway System. Mr. Hafeez has overseen overall project budgets, CPM schedules, subcontractor supervision, claims, and change order resolution. In those 40 years, Mr. Hafeez has pursued, evaluated, and successfully settled over \$350 million in construction claims and change orders, offering a unique depth of experience in construction claims and dispute resolutions.

This Seminar Covers...

- ⇒ Why Have Claims Escalated since 1979?
- ⇒ Why Submittal Approval Does Not Get your Off the Hook!
- ⇒ Types & Sources of CO's
- ⇒ Bi-Lateral & Unilateral CO's
- ⇒ Win Defective Plans/Specs Con-flicts Every Time!
- ⇒ Ambiguities—Who Wins?
- ⇒ Delay & Disruption Claims
- ⇒ Art of Pricing CO's
- ⇒ Pricing Delay & Disruption Costs
- ⇒ Winning Strategies
- ⇒ Case Studies
- ⇒ Proper Documentation

Learn How to Save Time and Money And Increase Your Bottom Line on Your Projects!

Early Bird Rate Save \$50

Fee for NECA Members is \$99

\$149 PER SEMINAR IF REGISTERED 10 DAYS PRIOR TO SEMINAR

Regular Seminar Fee is \$349, **SAVINGS of \$250!**

TIME:

8:00 a.m. to 4:00 p.m.
7:30 a.m. Registration
(Includes Lunch & Course Book)

DATES & LOCATIONS:

Wednesday July 8, 2015
Sacramento, CA
Courtyard by Marriott
4422 Y Street
Sacramento, CA 95817

Thursday, July 9, 2015
San Francisco, CA
Embassy Suites San Francisco
Airport Waterfront
150 Anza Blvd.
Burlingame, CA 94010

Friday, July 10, 2015
San Jose, CA
Embassy Suites Santa Clara
2885 Lakeside Drive
Santa Clara, CA 95054

Register by Mail, Fax, Phone, or Internet

Name:	Please List All Seminar Attendees:		
Company:			
Address:			
E-Mail:			
Phone:	<p>Method of Payment: <input type="checkbox"/> Check <input type="checkbox"/> American Express <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <i>Please Make Checks Payable to SDC & Associates, Inc.</i></p>		
Fax:	Credit Card #:		
CVV:	CC Billing Address:		
Authorization Signature:			
<input type="checkbox"/> Sacramento, CA <input type="checkbox"/> San Francisco, CA <input type="checkbox"/> San Jose, CA		Exp. Date:	Total:

Can't attend? No Problem!

View Webinar Online at: sdcassociates.com/join-us
or

Send Course Book: How to Win the Fight! Change Orders and Claims \$79

Please list which Association you belong to: _____

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Courtyard by Marriott
4422 Y Street
Sacramento, CA 95817

<http://sdccassociates.com/sdc-institute/event-registration/?ee=287>

Thursday, July 9, 2015

San Francisco, CA

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Burlingame, CA 94010

<http://sdccassociates.com/sdc-institute/event-registration/?ee=288>

Friday, July 10, 2015

San Jose, CA

Embassy Suites Santa Clara

2885 Lakeside Drive

Santa Clara, CA 95054

<http://sdccassociates.com/sdc-institute/event-registration/?ee=289>

You may also register online using promo code NECA

Attached is the flyer and agenda for the seminar so that you may review it. Please feel free to contact me at any time with any questions.

Ms. Sol Ybarra
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