

THE LIST

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LARGEST ELECTRICAL CONTRACTORS IN THE BAY AREA

RANKED BY FISCAL YEAR 2014 BAY AREA REVENUE

Rank	Business name/Prior rank Website	Address Phone	FY 2014 Bay Area revenue	Bay Area electricians	Sample of Bay Area projects	Areas of specialization	Percent commercial work	Top local executive(s)
1	Cupertino Electric Inc. ② cei.com	1740 Cesar Chavez St. San Francisco, CA 94124 415-970-3400	\$204.05 million	436	SFMOMA, Arden Block 12, Airbnb	Commercial, high-density residential, design/build	100%	John Boncher, President/CEO
2	Sprig Electric Co. ④ sprigelectric.com	65 Oak St. San Francisco, CA 94107 415-536-7848	\$201 million	779	Samsung U.S. headquarters, Transbay Buildings 6 and 9, Gilead	Electrical, energy solutions, low voltage, facility services	85%	Pepper Snyder, CEO
3	Rosendin Electric Inc. ① rosendin.com	2121 Oakdale Ave. San Francisco, CA 94124 415-495-9300	\$179.66 million	320	Apple Store Union Square, 399 Fremont St., UCSF Medical Center at Mission Bay	Design/build, high-rise, health care	95%	Tom Sorley, Chairman/CEO
4	Contra Costa Electric Inc., An EMCOR Co. ③ ccelelectric.com	825 Howe Rd. Martinez, CA 94553 925-229-4250	\$159.1 million	381	NR	Design/build, design/assist, manufacturing/industrial	100%	Michael Dias, President/CEO
5	Redwood City Electric Inc. ⑤ redwoodelectricgroup.com	200 Industrial St. San Francisco, CA 94124 408-450-4800	\$137.4 million	610	Kaiser Mission Bay MOB, Lucile Packard Children's Hospital Stanford, Seagate	Design/build, fire/life safety, data systems	100%	Victor Castello, President/CEO
6	Decker Electric Co. ⑦ deckerelectric.com	1282 Folsom St. San Francisco, CA 94103 415-552-1622	\$97.6 million	300	Uber, Google, Dolby	Biotech, design/build, commercial/residential	85%	Keith Burrows, President
7	McMillan Electric Co. ⑧ mcmillanco.com	1950 Cesar Chavez St. San Francisco, CA 94124 415-826-5100	\$89 million	210	Splunk, Google, Pinterest	Design/build, server room/data center, life safety systems	95%	Patrick McMillan, CEO
8	W. Bradley Electric Inc. ⑥ wbeinc.com	90 Hill Rd. Novato, CA 94945 415-898-1400	\$78.3 million	114	BioMarin Pharmaceutical, Allianz, Google	Electrical construction, telecommunications cabling infrastructure	100%	Leslie Murphy, CEO
9	St. Francis Electric Inc. ⑩ sfe-inc.com	975 Carden St. San Leandro, CA 94577 510-639-0639	\$56 million	50	Presidio Parkway, Highway 4 rebuild/BART extension in Contra Costa County	Intelligent traffic systems, underground dry utilities	100%	Robert Spinardi, President
10	Metropolitan Electrical Construction Inc. ⑨ metroelectric.com	2400 3rd St. San Francisco, CA 94107 415-642-3000	\$51.73 million	100	Meritage, Salesforce, Santa Clara Valley Medical Center	Electrical, wireless and data communications	100%	Nicholas Dutto, President/CEO
11	Helix Electric Inc. ⑪ helixelectric.com	7677 Oakport St. #1040 Oakland, CA 94621 510-632-9600	\$49 million	300	Palo Alto VA, SFSU Wellness & Recreation Center, 8th & Harrison, Equity Potrero	Design/build, renewable energy, electrical distribution, health care	20%	Brian Jordan, EVP
12	Paganini Electric Corp. ⑫ pagcos.com	190 Hubbell St. San Francisco, CA 94107 415-575-3900	\$43 million	90	Square, Salesforce, HealthRight 360, First Republic Bank	Design/build, telecommunications/data systems	95%	Michael Paganini, President
13	Young Electric Co. Inc. ⑬ youngelec.com	195 Erie St. San Francisco, CA 94110 415-648-3355	\$35 million	120	Dolce Retail, Berkeley Repertory Theatre, Bank of America	Design/build, life safety, low voltage, distributed antenna system projects	95%	Wayne Huie, President
14	Del Monte Electric Co. Inc. ⑭ delmonteelectric.com	6998 Sierra Ct. Dublin, CA 94568 925-829-6000	\$28.24 million	110	NR	Health care, education, solar	100%	John Hunter, President
15	Brayer Electric Co. ⑰ brayerelectric.com	15095 Wicks Blvd. San Leandro, CA 94577 510-346-7012	\$27 million	89	Stanford University, CPMC, Parkside Studios, Gilead	Commercial, high-density residential, health care, tenant improvements	100%	George Brayer, President/CEO
16	Red Top Electric Co. ⑱ teamredtop.com	6751 Southfront Rd. Livermore, CA 94551 925-667-2900	\$23 million	100	NR	Commercial, design/build, energy solutions	100%	Michael Curran, President
17	MDE North Inc. ⑲ mdenorth.com	2166 Palou Ave. San Francisco, CA 94103 415-552-2500	\$13 million	65	NR	Mixed-use multifamily	5%	Marshall Goldman, CEO
18	A.S.F. Electric Inc. ⑳ asfelectric.net	76 Hill St. Daly City, CA 94014 650-755-9032	\$11.2 million	39	Northpoint Life Safety Upgrade, South San Francisco High School, ATS Replacement, KPIX	Commercial, life safety, tenant improvements, retail	95%	Cathleen Lagomarsino, President
19	Becker Electric Inc. ㉑ beckerelectricsf.com	125 Morse St. San Francisco, CA 94112 415-740-2080	\$5.1 million	6	Transbay Transit Center fuel oil, SFO Control Tower fuel oil, Zephyr Hotel lighting upgrade	Fuel oil systems, fire alarm systems	100%	Travis Becker, Owner
20	Beci Electric Inc. ㉒ becielectric.com	8137 Capwell Dr. Oakland, CA 94621 510-635-1477	\$4.65 million	12	PG&E Gas Ops, Alameda LED streetlight replacement, Highland Hospital Sheriff's Station	Industrial and commercial, low voltage systems	25% ²	Rebecca Anderson, Owner
21	Roberts Electric Co. Inc. ㉓ robertselectric.com	2408 Webster St. Oakland, CA 94612 510-834-6161	\$2.6 million	22	H&M, Sephora Broadway Plaza	Commercial construction and tenant improvements, residential remodeling	60%	Daniel Pitcock, President
22	Reliable Electric ㉔ reliableelectric.com	2250 Central St. #D Richmond, CA 94801 510-237-6930	\$1.8 million	11	Black Pine Circle School/Q Lab, Carter Acres, Bio-Rad	Commercial and industrial	70%	Joyce Wu, CEO Brion Ferguson, RMO
23	Electrix ㉕ eltrix.net	517 Jacoby St. #10 San Rafael, CA 94901 415-485-0777	\$950,000	5	NR	Panel upgrades and repair, remodels and new construction	33%	Stuart Brumbaugh, VP

¹ A wholly-owned subsidiary of EMCOR Group Inc.

² 75% industrial.

NOTES: * - Did not rank. NR - Not reported.

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\$1.5B

Total combined Bay Area revenue in 2014 for the 23 contractors on the List

MOST BAY AREA ELECTRICIANS

Sprig Electric	779
Redwood City Electric	610
Cupertino Electric	436
Contra Costa Electric	381
Rosendin Electric	320

ON THEIR MINDS

What is the biggest issue your company is facing in the Bay Area this year?

"Shortage of skilled workers, given the construction boom."
-Cupertino Electric

"Cost of housing for transfers to the Bay Area and for recent college graduates."
-Sprig Electric

"Traffic, job site access, finding qualified employees."
-Paganini Electric

"Slow payers."
-Reliable Electric

ABOUT THE LIST

This List includes electrical contractors located in the Bay Area, which is defined as Alameda, Contra Costa, Marin, San Francisco and San Mateo counties, and the city of Palo Alto. Information was obtained from firm representatives. All numbers pertain to Bay Area offices. In case of ties, Bay Area electricians was used as secondary ranking criteria.

The following companies ranked on last year's list, and did not respond to survey requests this year: H.A. Bowen, No. 15; E.J. Weber Electric Co. Inc., No. 20; Gill's Electric Co. Inc., No. 22; Foley Electric Inc., No. 24; Canning Electric Inc., No. 25.

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