

BAY AREA ELECTRICAL CONTRACTORS

RANKED BY FISCAL YEAR 2017 BAY AREA REVENUE

	Business name/Prior rank Website	Address Phone	Fiscal year 2017 Bay Area revenue	Bay Area electricians	Sample of Bay Area projects	Percent commercial work	Top local executive(s)
1	Cupertino Electric Inc. ① cei.com	1740 Cesar Chavez St. San Francisco, CA 94124 877-747-4234	\$279.94 million	353	UCSF, San Francisco; SFO International Airport; 1700 Webster, Oakland	100%	Tom Schott, President/ CEO
2	Rosendin Electric ③ rosendin.com	2121 Oakdale Ave. San Francisco, CA 94124 415-495-9300	\$279.68 million	562	Chase Center Arena, San Francisco; Moscone Expansion Phase 2-3, San Francisco; City Center Bishop Ranch, San Ramon	NR	Tom Sorley, CEO
3	McMillan Electric ⑤ mcmillanco.com	1950 Cesar Chavez St. San Francisco, CA 94124 415-826-5100	\$135 million	320	Accenture, Google, WeWork	95%	William Musgrave, President/CEO
4	Decker Electric Co. ④ deckerelectric.com	1282 Folsom St. San Francisco, CA 94103 415-552-1622	\$112.28 million	250	950 Market St., San Francisco; YouTube, Mountain View; Uber Mission Bay, San Francisco	95%	Keith Burrows, President
5	W. Bradley Electric Inc. ⑥ wbeinc.com	90 Hill Rd. Novato, CA 94945 415-898-1400	\$106 million	165	Google, Redwood City; Airbnb, San Francisco; Merck, South San Francisco	100%	Leslie Murphy, CEO
6	Sprig Electric ⑦ sprigelectric.com	65 Oak Grove St. San Francisco, CA 94107 415-536-7848	\$94 million	112	Transbay 9 Apartments, San Francisco; Pinterest HQ, San Francisco; Genentech Photovoltaic Systems, South San Francisco	90%	Pepper Snyder, CEO Michael Jurewicz, COO Mark Mandarelli, President/CIO
7	Helix Electric Inc. ⑨ helixelectric.com	7677 Oakport St. #1040 Oakland, CA 94621 510-632-9600	\$78.22 million	151	Transbay Block 8 Tower, San Francisco; VA Palo Alto, Palo Alto; 1640 Broadway, Oakland	30%	Boris Shekhter, President
8	Metropolitan Electrical Construction Inc. ⑩ metroelectric.com	2400 3rd St. San Francisco, CA 94107 415-642-3000	\$72 million	150	Salesforce, 415 Mission St., San Francisco; Transbay Terminal, 200 Folsom St., San Francisco; Fitbit, 215 Fremont St., San Francisco	100%	Nick Dutto, President/ CEO
9	St. Francis Electric ⑧ stfranciselectric.com	975 Carden St. San Leandro, CA 94577 510-639-0639	\$70 million	50	TraPac Phase 2, Oakland; MOTCO Tidal Paving repairs, Concord; Ancillary Port of Oakland	100%	Robert Spinardi, President
10	Paganini Electric Corp. ⑪ pagcos.com	190 Hubbell St. San Francisco, CA 94107 415-575-3900	\$53 million	200	Salesforce, Salesforce Tower, San Francisco; Genster, 45 Fremont, San Francisco; Adobe, 100 Hooper St., San Francisco	95%	Michael Paganini, President
11	Brayer Electric Co. ⑫ brayerelectric.com	1555 Bancroft Ave. San Francisco, CA 94124 415-716-1743	\$46 million	138	UCSF Radiology, SFO Hyatt, 875 California	100%	George Brayer, President/CEO
12	BEI Construction Inc. ⑬ beiconstruction.com	1101 Marina Village Pkwy. #100 Alameda, CA 94501 510-521-3792	\$43.57 million	185	Antioch BART, Marin General Hospital, County of Santa Clara, Transbay Transit Center	100%	Mike Rantz, President
13	Young Electric Co. Inc. ⑬ younelec.com	195 Erie St. San Francisco, CA 94103 415-648-3355	\$41.47 million	115	Apple, Cupertino; UCSF Benoif Children's Hospital Oakland Outpatient Center; Gilead, Foster City	99%	Wayne Huie, President
14	Red Top Electric Co. ⑭ teamredtop.com	6751 Southfront Rd. Livermore, CA 94551 925-667-2900	\$35.5 million	125	UC Berkeley Tolman Hall; Transbay Terminal, San Francisco; Airbnb Global Security	100%	Michael Curran, CEO
15	Del Monte Electric Co. Inc. ⑮ delmonteelectric.com	6998 Sierra Ct. Dublin, CA 94568 925-829-6000	\$27.75 million	80	Chinese Hospital, San Francisco; San Jose City College Physical Education Buildings, San Jose; Santa Rita Jail, solar installation, Pleasanton	100%	Scott Mullins, VP
16	MDE North Inc. ⑯ mdenorth.com	2166 Palou Ave. San Francisco, CA 94103 415-552-2500	\$20 million	120	AV Dogpatch, San Francisco; Cadence Apartments, South San Francisco; Station Park Green, San Mateo	0%	Marshall Goldman, CEO
17	A.S.F. Electric Inc. ⑰ asfelectric.net	76 Hill St. Daly City, CA 94014 650-755-9032	\$18.2 million	38	3850 18th St., RAD project, San Francisco; Zara, San Francisco; Levi Plaza, 1160 Battery St., San Francisco	95%	Cathleen Lagomarsino, President
18	E.J. Weber Electric Co. Inc. ⑱ ejweber.com	895 Innes Ave. San Francisco, CA 94124 415-641-9300	\$16 million	46	San Francisco Giants, PlaceMade Foundry, AT&T, UCSF	100%	Ayde Vogl, CEO
19	Beci Electric Inc. ⑲ becielectric.com	8108 Capwell Dr. Oakland, CA 94621 510-635-1477	\$9.18 million	12	Southwest Airlines, Oakland International Airport; Kaiser Hospital site lighting; Port of Oakland	100%	Rebecca Anderson, Owner
20	Gill's Electric Co. Inc. ⑳ gillselectric.com	909 7th St. Oakland, CA 94607 510-451-2929	\$6.46 million	20	San Francisco Art Institute, United States Postal Service, American Steel	75%	Bradley Gill, CEO
21	Artistic Lighting & Electric ⑳ artisticlightingcorp.com	285 Bel Marin Keys Blvd. #G Novato, CA 94949 415-382-9500	\$6.13 million	23	Big Rock Ranch, Nicasio; Marin General Hospital, Greenbrae; One Hope Winery, Napa	30%	Duane Johnson, President
22	Canning Electric Inc. ㉑ canningelectricinc.com	1228 Folsom St. #103 San Francisco, CA 94103 415-753-9335	\$6 million	20	2675 Geary Blvd., San Francisco; 975 Bryant St., San Francisco; 2099 Market St., San Francisco	90%	Seamus Canning, President
23	Roberts Electric Co. Inc. ㉒ robertselectric.com	2408 Webster St. Oakland, CA 94612 510-834-6161	\$4.56 million	24	ESports Gaming Center, Oakland; Whole Foods 365, Concord; California Jazz Conservancy, Berkeley	65%	Dan Pitcock, President
24	Tucknott Electric Co. ㉓ tucknott.com	186 Airway Blvd. Livermore, CA 94551 925-931-0800	\$3.5 million	10	Flexi-Van, Alameda; Bao residence, Woodside; UNTUCKIT, Walnut Creek; America's Tire, Palo Alto	80%	Robert Tucknott, CEO
25	Reliable Electric ㉔ reliableelectric.com	2250 Central St. #D Richmond, CA 94801 510-237-6930	\$1.32 million	8	Eby Alterations, woodshop relocation, Richmond; Tartine Bakery, Oakland; Alvarado residence, Berkeley	70%	Joyce Wu, CEO Brión Ferguson, Responsible managing officer

NOTES: * - did not rank. NR - not reported.

► CLOSER LOOK

\$1.6B

Total combined 2017 revenue for the 25 elite contractors on the list

WE ASKED: Amid worker shortage: what are you doing to recruit new work and retain existing employees?

"Pay increase. Increase percentage of benefit. More vacation for senior staff and field foremen. Training. Investing in trucks for foremen and service electricians."
— **Roberts Electric Co.**

"We rely on the IBEW (International Brotherhood of Electrical Workers)."
— **Red Top Electric Co.**

"Early engagement with college students."
— **Rosendin Electric**

"Changed employment model to allow part-time work on days preferred by workers."
— **Kray Cabling**

ABOUT THE LIST
This list includes electrical contractors located in the Bay Area, which is defined as Alameda, Contra Costa, Marin, San Francisco and San Mateo counties, and the city of Palo Alto.

Information was obtained from company representatives. Contra Costa Electric I (ranked No. 2 on last year's list) is a wholly owned subsidiary of EMCOR Group Inc., which no longer reports revenue as an individual company. BE Electric (No. 20) did not respond to requests for updated information.

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