



SUMMER

OUR 49TH YEAR

CONTRA COSTA CHAPTER

JULY 2012

2012

Inside Wireman Agreement Update

Although we thought we had our wireman negotiations resolved at the end of April, the members of Local 302 that attended the ratification meeting voted down the proposed settlement agreement. At issue was a change in the normal work hours to include a start time as early as 6:00 a.m. While we could have simply submitted the matter to the CIR at its August session to receive endorsement of the original settlement with the 6:00 a.m. start, it was in our enlightened self-interest to resolve the matter as soon as possible and not wait until August, or more likely September to implement the changes.

The State of California updates prevailing wage rates for inclusion into bid documents twice a year — in February and August. We wanted to incorporate this years increase (\$.50), but more importantly next years increase (\$1.75) into long term public works jobs that are bidding in the near future. We also wanted to take advantage of the new starting rate for apprentices indentured beginning this year and get the apprentices to our employers as we are beginning to see demand for them now. Finally, both our JATC and LMCC have been running deficits for a number of years and we needed to remedy both situations as soon as possible. So we agreed to everything from the original settlement, except the 6:00 a.m. start, to become effective for hours worked beginning on July 2, 2012. The Local Union will be voting on a substitute provision for the 6:00 a.m. start later in July. If the matter is still unresolved, it will go to the CIR in August.

The only monetary change you will see this year, beginning with the transmittal payment for fringe benefits for July (due August 20th) will be an increase in the Electrical Industry Trust contribution of \$.50 (to fund the JATC and LMCC). The new Wage Sheets and Cost-Per-Hour Sheet can be accessed [here](#) or on our double secret website (<http://www.ccneca.org>).

LOCAL 302 is out for BLOOD . . . but it's not what you think. They are sponsoring a Blood Drive on July 11th from 1- 5:30 p.m. Summer is the time of year that blood often becomes in critically short supply. We ask that you download [this brochure](#) and get it to your electricians to remind them. Also, since a number of our employers are located just a driver and a wedge away from the union hall, we ask that you also consider encouraging your non-bargaining staff to donate as well.

IBEW Local #302 Safety Committee Blood Drive & BBQ

Blood Centers of the Pacific will be collecting from pre-registered donors on July 11 from 1-5:30 at the IBEW 302 Union Hall. There will be a catered BBQ dinner preceding the evenings Inside Wireman Unit meeting.

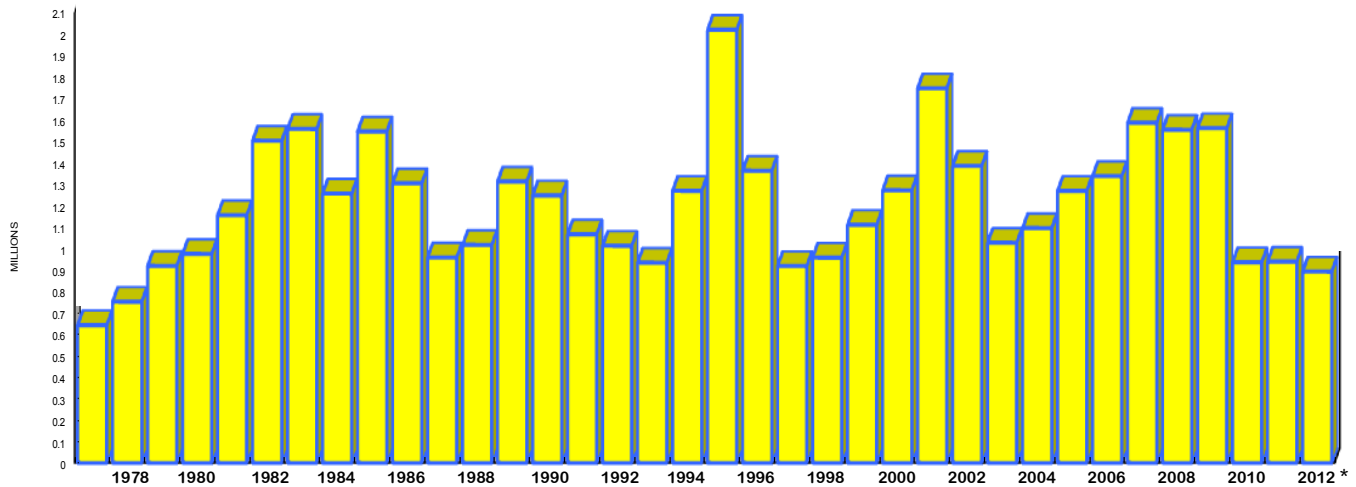
We need at least 30 people to sign up and we've chosen this organization primarily because all of their collections serve Bay Area hospitals. For donor eligibility requirements and info about this organization go to www.bloodcenters.org.

To sign up for the blood drive contact Paul Doolittle or Corey Bitterman. Sharing our blood and breaking bread together is a great way we can serve our community and form better bonds amongst our members.

Call 925-228-2302 to RSVP

CONSTRUCTION MANHOURS

for *IBEW Local 302 Electricians*



* 2012 Projected on Hours Thru May

Pricing & Negotiating Change Orders & Claims Like a Pro

SDC & Associates will be presenting its program on "Pricing and Negotiating Change Orders" in Sacramento and San Francisco on August 8th & 9th respectively. The flyer on the program is attached. They are offering the program to our NECA Members for \$99 per person (regular price is \$349).

Anwar Hafeez presents this program annually at the National NECA convention, and is a respected authority on change order management.

The topics he will be covering are:

- Establishing the Foundation: Cost Codes
- What are Direct & Indirect Costs
- What is "Overhead":
- How to Price Change Orders and Claims Like an Expert
- How to Negotiate Change Orders
- Insider Tips on Developing Good Negotiating Skills
- How to Price Inefficiency Claims
- How to Price Delay Claims
- Expert Pricing & Negotiation = More Profits and Cash Flow

If you interested in attending, respond directly to SDC & Associates using the link below.

[Registration Form Download](#)

SYNERGY
eLinks

[IBEW Local 302 Blood Drive](#)

[Registration Form Download](#)

[Personal Best](#)

The first-ever NECA Safety Forum

[NECA 2012 Las Vegas](#)

Safety Forum topics at NECA 2012 Las Vegas will include:

- ET&D OSHA 10-Hour Course
- [Arc Flash](#) Hazard and Protective Strategies
- NECA's System Approach to Safety
- Leading Safety Indicators
- NFPA 70-E Changes: What Contractors and Electricians Need to Know
- OSHA's New Standards for Power Transmission, Distribution and Electrical PPE
- National Electrical Safety Code 2012 Changes

Save your company time, resources and lives by taking advantage of our Safety Forum at NECA 2012 Las Vegas!



July 2012

Sun Mon Tue Wed Thur Fri Sat

1	2	3	4	5	6	7
				<i>Happy 4th of July</i>		
8	9	10	11	12	13	14
		JATC Training Center Martinez 12:00 p.m.				
15	16	18	18	19	20	21
NECA Tri-District Meeting Adare Manor, Ireland						
22	23	24	25	26	27	28
				Sound & Communication <u>Interviews</u> Training Center Martinez 9:00 a.m.		
29	30	31				



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