

Opportunity Walk

Helps you reduce waste!

Engaging with our valued customers and suppliers to help the industry become more efficient.

What is an Opportunity Walk?

Driven by Graybar's Continuous Improvement department, Opportunity Walks are designed to identify opportunities to reduce waste in your company's processes and procedures. We address a variety of areas or specific issues. Issues could include how your company interfaces with Graybar, how your employees complete day-to-day tasks, your warehouse receiving, inventory management and shipping processes.

TYPES OF WASTE

Material – Capital – Time – Gross Profit

Why do an Opportunity Walk?

We often become set in our ways, confined by routines and long-standing procedures that work but may not be the most efficient. An Opportunity Walk's outside perspective can provide a new way of thinking and potentially help you become more productive and profitable.

TAKE TIME TO THINK

What challenges do you face in managing your business that Graybar impacts?

If you had a resource that could fix anything, what would you fix?

What does an Opportunity Walk cost?

After nearly a decade of internal Opportunity Walks, we are pleased to extend their success to our valued customers and suppliers at no cost. Investing our resources to improve the supply chain will help all parties work more efficiently and profitably.

Interested in an Opportunity Walk?

Go to graybar.com/neca

Or contact your local Graybar sales representative today!
1-800-GRAYBAR (472-9227) | GRAYBAR.COM



GRAYBAR SUSTAINABILITY

Opportunity Walks can reveal areas where you can reduce paper waste, uncover recycling opportunities, and improve energy efficiencies.