

APPENDIX "A"

Market Advancement Scope of Work

Covered by This Memorandum of Understanding

For Bay Area Region

For Locals 234, 332, 595 West, 302, 180, and 551 only: (Modified for Contra Costa County in Red.)

1. High volume retail outlets
2. Drug Stores
3. Convenience Stores
4. Big Box stores (Wal-Mart, Costco, Target, etc.)
5. Automotive service stations
6. Hotels & Motels (not to exceed 3 stories)
7. Restaurants
8. Retail space
9. Single story strip malls, comprised of more than one retail vendor or tenant
10. Wineries
11. **Non-PLA/Non-Public Works Residential**
12. **Other Private Work (see exclusions).**
13. **Non-PLA/Non-Public Works Pre-fab.**

For Locals 6 and 617 only:

1. AM/PM stores
2. Verizon stores
3. Peet's Coffee
4. Starbucks
5. Burger King
6. McDonalds
7. Wendy's
8. In-n-Out Burgers
9. Motels (up to 3 stories)
10. Laundromats
11. Dollar stores