

Friday, October 6

- 7:30 am–5:00 pm
RegistrationWSCC
- 8:00 am–5:00 pm (Day 1)
PW-1 Electrical Contractor Leadership 101—
Michael Callanan, Sr., Luann BarndtWSCC
- 12:00 pm–1:00 pm
Preconvention Workshop Lunch (requires ticket)WSCC

Saturday, October 7

- 7:00 am–5:00 pm
RegistrationWSCC
- 7:00 am–8:00 am
Board of Governors BreakfastWSCC
- 7:00 am–8:00 am
District 10 Breakfast.....WSCC
- 8:00 am–5:00 pm (Day 2)
PW-1 Electrical Contractor Leadership 101—
Michael Callanan, Sr., Luann BarndtWSCC
- 8:00 am–12:00 pm
PW-2 Common Sense Contracting: Minimizing the Effects of
Contract Changes—Gene Heady, Gregg JoyWSCC
- 8:00 am–12:00 pm
PW-3 How to Nail Project Interviews—David Ashcraft.....WSCC
- 8:00 am–12:00 pm
PW-4 Preplanning for Project Managers—Mark FederleWSCC
- 8:30 am–12:00 pm
Board of Governors Meeting.....WSCC
- 9:15 am–12:30 pm
Tour: Pike Place Market Foodie Tour.....leaves from WSCC
- 9:45 am–3:00 pm
Tour: Art & Glass Treasures of Seattleleaves from WSCC
- 12:00 pm–1:00 pm
Preconvention Workshop Lunch (requires ticket)WSCC
- 12:00 pm–4:00 pm
Tour: Seattle Revealedleaves from WSCC

- 1:00 pm–5:00 pm
PW-5 2017 NEC Significant Changes: What ECs Need to Know—
Michael Johnston, James Dollard.....WSCC
- 1:00 pm–5:00 pm
PW-6 Develop the Next Generation Electrical Contractor—
Nic BittleWSCC
- 1:00 pm–5:00 pm
PW-7 Prefabrication Tactics—Mark FederleWSCC
- 1:00 pm–5:00 pm
PW-8 Project Manager's Impact on Profitability and Cash Flow—
David AshcraftWSCC
- 1:00 pm–5:00 pm
PW-9 The Rapidly Changing Landscape of Federal Regulations—
Brian WoodWSCC
- 1:30 pm–3:30 pm
ELECTRI International Talent Initiative
Green Energy ChallengeWSCC
- 3:30 pm–5:00 pm
Business Development SeminarWSCC
- 3:30 pm–5:30 pm
NECA Student Chapter Job Fair.....WSCC
- 7:00 pm–7:30 pm
NECAPAC Reception (*Invitation Only*)MoPOP
- 7:30 pm–9:30 pm
Opening ReceptionMoPOP
- 9:30 pm–10:30 pm
Opening Reception Afterparty
sponsored by Milwaukee Tool.....MoPOP

Sunday, October 8

- 7:00 am–8:00 am
Connecting by Faith and Prayer
sponsored by Federated InsuranceWSCC
- 7:30 am–5:00 pm
RegistrationWSCC
- 8:00 am–9:50 am
E-1 2017 Government Affairs Update—
Marco Giamberardino.....WSCC
- 8:00 am–9:50 am
E-2 Exit Planning & Succession: Retire by Replacing
Your Income and Replacing Yourself—
Kevin Kennedy, Joe BazzanoWSCC
- 8:00 am–9:50 am
E-3 Gaining New Work with the CW/CE—
Moderator: Geary Higgins.....WSCC

Tracks:

- Business Management
- Labor Relations
- Standards & Safety
- Technology, Process and Innovation
- Leadership and Communications
- Project Management
- Executive Leadership

[EI] = based on ELECTRI International research
WSCC = Washington State Convention Center

All times subject to change.

SCHEDULE-AT-A-GLANCE

8:00 am–9:50 am E-4 Prefab Shops: Flow Before Automation— Hisham Said.....WSCC	1:00 pm–2:30 pm ELECTRI Council MeetingWSCC
8:00 am–9:50 am E-5 Safety Roundtable—Moderators: Wesley Wheeler, Philip Santoro.....WSCC	1:00 pm–5:30 pm Tour: Craft Beer Brewery Tourleaves from WSCC
8:00 am–8:50 am E-6 Creating a Business Development Culture— Michael Callanan, Sr., Chris JaskiewiczWSCC	1:30 pm–2:20 pm TW-3 Protecting Workers and Business From Common Safety Issues—Ryland Marek.....Show Floor, Room 1
8:00 am–8:50 am E-7 Game Changing Communication Tactics and Shortcuts Every Leader Should Master—Nic Bittle.....WSCC	2:00 pm–2:50 pm TW-4 Connecting the Knowledge of the Engineer with the Knowhow of the Contract —Johnny Sellers.....Show Floor, Room 2
8:00 am–8:50 am E-8 Introduction to Preplanning—Mark Federle.....WSCC	2:00 pm–4:00 pm Student Chapter Summit.....WSCC
8:00 am–8:50 am E-9 Quality in Construction (EI) —Lonny Simonian.....WSCC	2:30 pm–3:20 pm TW-5 Saving Time & Money: Utilizing a Customized Factory-Built Substation—Joey Baker.....Show Floor, Room 1
8:00 am–9:45 am ELECTRI International Development and Enhancement Committee.....WSCC	3:00 pm–3:50 pm TW-6 Let Energy Monitoring Solutions Do the Heavy Lifting— John Forsyth, Duke DunfordShow Floor, Room 2
8:00 am–12:30 pm Tour: Future of Flight Aviation and Boeingleaves from WSCC	3:30 pm–4:20 pm TW-7 Modern Solar System Design— Shane Siemer, Sam AdeyemoShow Floor, Room 1
9:00 am–9:50 am E-10 Creating a Business Development Culture— Michael Callanan, Sr., Chris JaskiewiczWSCC	5:00 pm Daily Prize Drawing..... Show Floor
9:00 am–9:50 am E-11 Game Changing Communication Tactics and Shortcuts Every Leader Should Master—Nic Bittle.....WSCC	6:00 pm–7:00 pm Academy Reception (<i>Invitation Only</i>) Benaroya Hall
9:00 am–9:50 am E-12 Introduction to Preplanning—Mark Federle.....WSCC	7:00 pm–8:30 pm ELECTRI International Reception (<i>Invitation Only</i>)..... Benaroya Hall
9:00 am–9:50 am E-13 Quality in Construction (EI) —Lonny Simonian.....WSCC	
10:15 am–11:30 am Opening General Session—Amy PurdyWSCC	
10:30 am–5:00 pm Showstopper Showcase..... Show Floor	
11:30 am–5:00 pm NECA Show.....WSCC	
12:00 pm–2:00 pm Lunch (requires ticket).....WSCC	
12:30 pm–1:20 pm TW-1 Firestop Compliance for Overfilled Sleeves— Justin Pine.....Show Floor, Room 1	
1:00 pm–1:50 pm TW-2 The Digital Difference — Leonor Letson, Keith WilliamsShow Floor, Room 2	

Monday, October 9

7:00 am–8:00 am Business Development Committee Breakfast.....WSCC
7:00 am–8:00 am Workforce Development Committee BreakfastWSCC
7:00 am–8:00 am Codes & Standards Committee Breakfast.....WSCC
7:00 am–8:00 am Management Development Committee Breakfast.....WSCC

Tracks:

 Business Management	 Labor Relations	 Standards & Safety
 Technology, Process and Innovation	 Leadership and Communications	
 Project Management	 Executive Leadership	

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7:00 am–8:00 am Government Affairs Committee BreakfastWSCC	10:00 am–5:00 pm Tour: Woodinville Wine and Vineyardleaves from WSCC
7:30 am–4:00 pm RegistrationWSCC	10:15 am–11:30 am Monday General Session: Jim DonaldWSCC
8:00 am–9:50 am E-14 Change Orders and Consensus Contracts (EI) — Greg Long.....WSCC	10:30 am–4:00 pm Showstopper Showcase.....WSCC
8:00 am–9:50 am E-15 Energize and Excite Your Frontline Leadership for Maximum Results—Alex Willis.....WSCC	11:30 am–4:00 pm NECA Show.....WSCC
8:00 am–9:50 am E-16 Leveraging Lighting Retrofits to Drive New Business Opportunities—Jon Zelinsky, Mark RoushWSCC	11:45 pm–3:45 pm Tour: Locks Cruise.....leaves from WSCC
8:00 am–9:50 am E-17 Plan for Success: Exceed Expectations, Deliver Excellence— Dave Fabulich, Steven Rose.....WSCC	12:00 pm–2:00 pm Lunch (requires ticket).....WSCC
8:00 am–9:50 am E-18 Successfully Growing Your Workforce: Finding and Hiring—Kevin Tighe.....WSCC	12:00 pm–12:50 pm TW-8 Electric Motor System Diagnostics— Richard Scott.....Show Floor, Room 1
8:00 am–8:50 am E-19 Addressing Unfair Payment Practices (EI) — Michael McLin, Stephen Bonebrake.....WSCC	12:30 pm–1:20 pm TW-9 Training the Next Generation Successfully— Dan Carnovale.....Show Floor, Room 2
8:00 am–8:50 am E-20 Developing and Managing Safety and Health Systems— Chris MatthewsonWSCC	12:45 pm–4:30 pm Tour: Seattle UndergroundWSCC
8:00 am–8:50 am E-21 Human Performance Tools Related to Safety— Wesley Wheeler.....WSCC	1:00 pm–1:50 pm TW-10 Design Build Using the Latest Technology Trends for Productivity—Paul Wheaton.....Show Floor, Room 1
8:00 am–8:50 am E-22 Procurement Chain Disruption: Dealing with Owner- Supplied Material (EI) —Perry Daneshgari, Heather MooreWSCC	1:30 pm–2:20 pm TW-11 Applying Construction Fall Protection Concepts to General Industry—Michael Tesmer, David JewellShow Floor, Room 2
8:00 am–8:50 am E-23 Words the Work: The Hidden Wisdom Buried in Popular Quotations—Michael Callanan, Sr.....WSCC	2:00 pm–2:50 pm TW-12 Living in a Network Economy— Jeff Burmeister.....Show Floor, Room 1
9:00 am–9:50 am E-24 Addressing Unfair Payment Practices (EI) — Michael McLin, Stephen Bonebrake.....WSCC	2:00 pm–4:00 pm Women in NECA (WIN) Meeting <i>sponsored by Graybar</i>WSCC
9:00 am–9:50 am E-25 Developing and Managing Safety and Health Systems— Chris MatthewsonWSCC	2:30 pm–3:20 pm TW-13 Loading and Tracing Electrical Circuits— Steve McCasland.....Show Floor, Room 2
9:00 am–9:50 am E-26 Human Performance Tools Related to Safety— Wesley Wheeler.....WSCC	3:00 pm–3:50 pm TW-14 The Evolution of Temporary Lighting— Tom Simeone, Jason Isaacs.....Show Floor, Room 1
9:00 am–9:50 am E-27 Procurement Chain Disruption: Dealing with Owner- Supplied Material (EI) —Perry Daneshgari, Heather MooreWSCC	4:00 pm–5:00 pm Future Industry Leaders and WIN Reception (<i>Invitation Only</i>) WSCC
9:00 am–9:50 am E-28 Words the Work: The Hidden Wisdom Buried in Popular Quotations—Michael Callanan, Sr.....WSCC	4:00 pm Daily Prize Drawing.....Show Floor

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SCHEDULE-AT-A-GLANCE

Tuesday, October 10

7:30 am–1:00 pm
RegistrationWSSC

7:30 am–8:45 am
Exhibitor Focus Group Meeting and Breakfast.....WSSC

7:30 am–9:30 am
Program Review CommitteeWSSC

8:00 am–8:50 am
E-29 A Look at the 2017 NEC Significant Changes—
Michael Johnston, James Dollard.....WSSC

8:00 am–8:50 am
E-30 Diversity and Inclusion: One Answer to the Workforce
Development Issue—Brent DarnellWSSC

8:00 am–8:50 am
E-31 Gain a Competitive Advantage with Bonding—
Mike RussellWSSC

8:00 am–8:50 am
E-32 Lean Transformation—Michael McLin.....WSSC

8:00 am–8:50 am
E-33 Train Your Accountant to Become a CFO—
Perry Daneshgari, Heather Moore.....WSSC

8:00 am–8:50 am
E-34 Transforming Client Value Relationships Through
Co-Creation—Tim Perlick.....WSSC

8:00 am–1:00 pm
Showstopper Showcase.....WSSC

9:00 am–1:00 pm
NECA Show.....WSSC

9:30 am–10:20 am
TW-15 Smart Buildings: Integrating PoE with the IoT—
Eric Haugaard.....Show Floor, Room 1

10:00 am–10:50 am
TW-16 NEC 2017: To Torque, or Not to Torque. That is
the Question—Steve JacksonShow Floor, Room 2

10:30 am–11:20 am
TW-17 3D Laser Scanning to Prefabrication: An Electrical
Perspective—David Burczyk, Judy MillerShow Floor, Room 1

11:00 am–11:50 am
TW-18 Forecasting Manpower—Ben SchultzShow Floor, Room 2

11:30 am–12:20 pm
TW-19 Increasing Efficiency for BIM Using Virtual
Desktop Infrastructure—Nishaant Saxena,
Damien DudleyShow Floor, Room 1

11:30 am–1:00 pm
Lunch (requires ticket).....WSSC

1:15 pm–2:30 pm
Closing General Session—Ben SaundersWSSC

2:30 pm
Grand Prize DrawingClosing General Session

7:15 pm doors open; 8:00 pm concert
Closing Celebration—Huey Lewis and the News
sponsored by Thomas & Betts..... Showbox SODO

Visit www.necaconvention.org for full descriptions of the technical, convention education and preconvention workshops, instructor biographies and information about the General Sessions, Opening Reception and Closing Celebration. The daily schedule will help you plan your time at the Convention and Trade Show and information about tours and a list of Seattle restaurants will help you plan your time in the city!

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