



SDC INSTITUTE PRESENTS

IMPROVE YOUR CASH FLOW WITH PROPER DOCUMENTATION, CHANGE ORDERS, DELAYS & INEFFICIENCY CLAIMS

NATIONAL AWARD WINNING TRAINER FOR 20 YEARS



\$75/SESSION

or

**ALL (4)
SESSIONS
ONLY \$200**

MUST REGISTER BY 1/5/18

ABOUT THIS SEMINAR...

■ Session #1 (8am - 9:45am) DOCUMENTATION-DAILY REPORTS

- Documentation that Makes the Company Money– Daily Reports
- Why do we prepare them?
- How to prepare them well
- What are the most important pieces of documentation?

■ Session #2 (10am - 11:45am) CHANGE ORDERS & CLAIMS

- How to Win Conflicts, Omissions, Defective Docs, & Ambiguities
- Importance of Spearin Doctrine
- Case Studies

■ Session #3 (12:15pm - 1:45pm) CALCULATE DELAY CLAIM COSTS

- Basic Definition
- Types of Schedules used to Prove Delays
- Who is responsible for What Delays - An Interactive Segment
- Calculate Extended Field & Home Office Overhead Costs and Escalation Costs

■ Session #4 (2pm - 4pm) CALCULATE INEFFICIENCY CLAIM COSTS

- Cost System that Makes You Money
- Learn to Calculate Inefficiency Costs for:
Excessive COs, Measured Mile; Overtime; Shift Work,
Trade Stacking; Hot & Cold Weather; Out-of-Sequence

■ ATTEND ALL 4



January 25th, 2018

Courtyard Sacramento Midtown
4422 "Y" St.

Sacramento, CA 95817



January 26th, 2018

Courtyard San Francisco Airport
1050 Bayhill Drive

San Bruno, CA 94066



ANWAR HAFEEZ - NATIONAL AWARD WINNER & EXPERT WITNESS

INSTRUCTOR | CIVIL ENGINEER | CONSTRUCTION CONSULTANT | ARBITRATOR | MEDIATOR

- Only lost 1 claim since 1994!!!
- Supervised over \$1.4 billion in major construction projects
- Negotiated and settled over \$350 million in construction claims and change orders
- Built 2 of the top 100 projects built in the past 100 years

NOTEABLE PROJECTS: San Diego Convention Center, LAX expansion, Los Angeles Library, Washington DC subway system, Armed Forces Medical University, Luxury Hotel

Name: _____

Company: _____

Address: _____

Email: _____

Phone: _____

Association: _____

Method of Payment:

☐ Check ☐ American Express ☐ Visa ☐ Mastercard

Credit Card #: _____

Exp Date: _____ CV# _____

TOTAL: _____

ATTENDEES: _____

REGISTER BY PHONE, FAX, EMAIL

info@sdccassociates.com

P. 858.560.6060 | F.800.732.3997

10159 Mission Gorge Rd, Suite C, Santee, CA 92071

Can't Attend? Buy a Course Book for \$125
Buy the Entire Webinar on Thumb Drive for \$249

IMPROVE YOUR CASH FLOW WITH PROPER DOCUMENTATION, CHANGE ORDERS, DELAYS & INEFFICIENCY CLAIMS

7:30 - 8:00 am **REGISTRATION**

8:00 - 9:45 am **DOCUMENTATION-DAILY REPORTS**

Documentation that makes the company money

- Daily Reports

Why do we prepare them?

How to prepare them well.

What are the most important pieces of documentation.

9:45 - 10 am **BREAK**

10 - 11:45 am **WIN REASONS FOR CHANGE**

How to win conflicts, Omissions, Defective docs, & ambiguities

Importance of Spearin Doctrine

Case Studies

11:45 - 12:15 pm **LUNCH**

12:15 - 1:45 pm **HOW TO PROFIT FROM DELAYS**

Basic Definition

Types of schedules used to prove delays

Who is responsible for what delays

An interactive segment

2:00 - 2:15 pm **BREAK**

2:00 - 4:00 pm **HOW TO PROFIT**

Cost system that makes you money

Learn to calculate Inefficiency costs for:

Excessive CO's, Measured Mile, Overtime, Shift work,

Trade Stacking, Hot & Cold weather delays