

The NECA Energy Conservation and Performance Platform (E-CAP) removes the obstacles to the implementation of your energy retrofit projects by seamlessly integrating performance guarantees and flexible financing solutions into your sales process.

WHAT IS THE NECA ENERGY CONSERVATION AND PERFORMANCE (E-CAP) PLATFORM?

The NECA E-CAP Platform gives you turnkey access to best practice Insurance and Financing Solutions for your energy projects.

Through the NECA E-CAP Platform you will be able to provide Investment Grade Project Performance Guarantees and Flexible Project Financing to your clients using third-party insurance and project investors.



WITH E-CAP YOUR ENERGY RETROFIT CUSTOMERS

- + Don't Need To Borrow Or Invest Money
- + Don't Need To Engage A Third Party Engineer
- + Don't Need To Worry If A Project Will Perform
 - + Will Increase The Value Of Their Property

THE E-CAP SOLUTIONS

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OBSTACLE		SOLUTION
Project Performance Risk		Insured Energy Savings
Project Cost		Project Financing
Customer's Borrowing Capacity		Off-Balance Sheet Financing
Lease Covenants	Particular Annual Company (Company Company)	Performance-Based Financing

HOW DOES E-CAP WORK?

APPLY DIRECTLY FOR INSURANCE

You can use the E-CAP Platform to apply directly for project performance insurance to satisfy the needs of your existing project's beneficiary and financiers.

DEVELOP A NEW PROJECT

The NECA E-CAP Platform's project development work-flow streamlines the development process to align your project sales, engineering, underwriting, and financing efforts to maximize your chance of a successful transaction.

APPLY DIRECTLY FOR FINANCING

You can use the E-CAP Platform to apply directly for conventional, performance-based, and PACE Financing (where eligible) for your existing projects.

STEP 1



IDENTIFY AND ENGAGE PROJECT

STEP 2



GENERATE PROJECT PROPOSAL

STEP 3



UNDERWRITE PROJECT FINANCING

STEP 4



UNDERWRITE PROJECT FOR PERFORMANCE INSURANCE

STEP 5



SELECT PROJECT FUNDING STRUCTURE

STEP 6



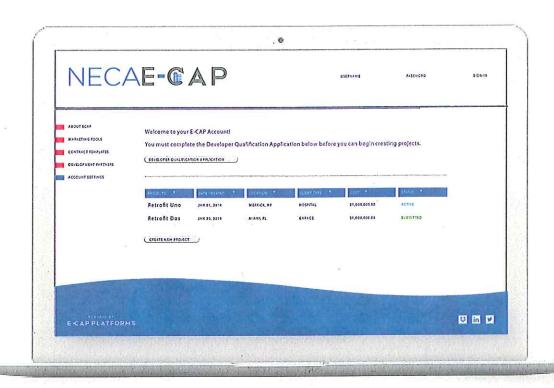
FUND AND INSTALL PROJECT

STEP 7



OPERATE AND MONITOR PROJECT

Every Active Member of NECA receives free access to the NECA E-CAP Platform and a personalized account for their project development, underwriting, and funding needs.



www.NECA-E-CAP.com

